

CURRICULUM VITAE

Pasquale Francesco FIORE

Pasquale Francesco Fiore, Managing Partner of Fiore & Partners, is an International Senior Management Consultant in the areas of Strategy and Strategic Planning, General Management, Company Organization and Governance, Industrial Operations and Lean Organization, Lean Manufacturing, Strategic Marketing and International Business Development for Products and Services, International M&A deals & Negotiations, and more recently Patent Licensing.

His overall 41-year expertise, including the last 21 years as an International Management Consultant, spans over many Manufacturing Industries, more specifically Automotive and Transport Vehicles (cars, trucks, tractors, trains), Metal and Sheet-metal working and manufacturing, Mechanics, Plastics and Rubber Injection Moulding, Machine Construction and Industrial Plants, Hydro-Thermo-Sanitary, Textile, Furniture, Electromechanics & Automation, Food & Beverage, Energy, Logistics & Transport (since 2003, going on).

He has formerly been Financial Controller for the joint General Motors-Fiat Premium Car Development Project in Sweden (2001-2002) and General Motors-Fiat Powertrain JV (2000-2001), Financial Controller for Fiat Auto (now Stellantis) worldwide powertrain development and productions and for Fiat Auto Business Development deals in the powertrain area (1992-2000), early stage Project Manager for the Fiat Auto Melfi and Pratola Serra- plants construction Projects (1991-1992), Unit-head of the Body Welding shop at the two Fiat Auto-Sevel (Fiat-Peugeot Joint Venture) manufacturing plants (1988-1990); Fiat Auto Production Innovation Manager (1987-1988); Maintenance Manager at Fiat Auto Turin final assembly plant (1986-1987); Project Leader for first monitoring and supervision systems installed at Fiat Auto final car assembly plants (1984-1986); Automatic Controls Engineer at Fiat Research Center (1981-1983).

Pasquale Francesco Fiore graduated with Honours at the age of 24 in Electronics Engineering at the Polytechnic of Turin, Italy, and attended Specialization Courses in Business Administration, General Management and Financial Control.

Direct long "hands-on" work- and business- experiences in 30 Countries in the major 4 Continents, either as a Manager of large and medium Companies, or as a Senior International Advisor in Consulting Projects.

Since 2012 Senior Advisor with EEC's EBRD- European Bank for Reconstruction and Development, for International Advisory Project at SMEs in developing Countries (Serbia, Bosnia, Albania, Turkey, Ukraine, Kazakhstan, Egypt).

Since 2012 Advisor to the UK General Consul in Italy, Milan, for Automotive sector.

Since 2006 opportunity to work as "external Senior Consultant" with major international Consulting Firms : Deloitte USA, Detroit (1 Project), BCG- Boston Consulting Group, Italy (1 Project), AT Kearney UK and Italy (3 Projects), MSX International, Germany and Italy (8 Projects), Roland Berger Italy (1 Project), The European House- Ambrosetti (5 Projects). Direct support and cooperation, as Fiat Auto Manager, with Mc Kinsey &Co and with Bain & Co.

Languages : English almost bilingual, business French, basic German, Italian mother-tongue.

His motto: " *Fight, never give up !* "

*" Man cannot discover
new oceans until he has courage
to lose sight of the shore "*